# An Institutional Analysis of Forest Resource Uses in Nueva Segovia, Nicaragua

## Institutional Change in Agriculture and Natural Resources Institutioneller Wandel der Landwirtschaft und Ressourcennutzung

### edited by/herausgegeben von Volker Beckmann & Konrad Hagedorn

Volume/Band 59

Mario Alberto Aráuz Torres

An Institutional Analysis of Forest Resource Uses in Nueva Segovia, Nicaragua

Shaker Verlag Aachen 2015

# Bibliographic information published by the Deutsche Nationalbibliothek The Deutsche Nationalbibliothek lists this publication in the Deutsche Nationalbibliografie; detailed bibliographic data are available in the Internet at http://dnb.d-nb.de.

Zugl.: Berlin, Humboldt-Univ., Diss., 2015

Copyright Shaker Verlag 2015
All rights reserved. No part of this publication may be reproduced, stored in a retrieval system, or transmitted, in any form or by any means, electronic, mechanical, photocopying, recording or otherwise, without the prior permission of the publishers.

Printed in Germany.

ISBN 978-3-8440-4053-1 ISSN 1617-4828

Shaker Verlag GmbH • P.O. BOX 101818 • D-52018 Aachen Phone: 0049/2407/9596-0 • Telefax: 0049/2407/9596-9

Internet: www.shaker.de • e-mail: info@shaker.de

#### Aim and Scope of the Series

"Nothing endures but change". Heraclitus the Ephesian (ca. 535–475 BC)

Institutions, defined as "the rules of the game", are a key factor to the sustainable development of societies. They structure not only the multitude of humanhuman interactions of modern societies, but also most of the human-nature interactions. Poverty, famine, civil war, degradation of natural resources and even the collapse of ecosystems and societies often have institutional causes, likewise social and economic prosperity, sustainable use of resources and the resilience of socio-ecological systems. Agriculture, forestry and fisheries are those human activities where the interdependencies between human-human and human-nature interactions are perhaps most pronounced, and diverse institutions have been developed in history to govern them.

Social and ecological conditions are, however, ever changing, which continuously challenge the existing institutional structure at a given point in time. Those changes may be long-term, like population growth or climate change, mediumterm, such as new technologies or changing price relations, or short-term, like floods or bankruptcies, but all of them pose the question whether the rules of the game need to be adapted. Failures to adapt timely and effectively may come at a high social cost. Institutional change, however, face a principal dilemma: on the one hand, institutions need to be stable to structure expectations and effectively influence human behaviors; on the other hand, they need to be adaptive to respond to the ever changing circumstance mentioned above. Understanding stability and change as well as developing adaptive institutions and effective, efficient and fair mechanisms of change are, therefore, of central importance for societies and an ongoing research challenge for social scientists.

If we want to improve the effectiveness, efficiency and adaptability of institutions, it stands to reason that we have to develop a good understanding of the causes, effects, processes and mechanism of stability and change. This is the aim of the series "Institutional Change in Agriculture and Natural Resources," which attempts to answer the questions "How do processes and mechanism of institutional change actually work? What and who are the main determinants and actors driving, governing and influencing these processes? What are the economic, political, social and ecological consequences? How can adaptive institutions be designed and developed, and what governance structures are required to make them effective?" These are the questions at the heart of the series. The works published in this series seek to provide answers to these questions in different economic, social, political and historical contexts.

Volker Beckmann and Konrad Hagedorn Ernst-Moritz-Arndt-Universität Greifswald und Humboldt-Universität zu Berlin

#### Acknowledgments

This dissertation would have been quite different without the support and involvement of my lovely family, my supervisors, interviewees, colleagues and friends whom I would like to thank here:

First I would like to offer my gratitude to my supervisor Prof. Konrad Hagedorn for giving me the chance to join the division as a PhD candidate shortly after I have completed my master degree at Humboldt University in 2007. This would have not been possible without the encouragement and support of Jes Weigelt who helped me to solve the administrative formalities and also to prepare the research proposal. The content of this book would have remained incomplete at worse and elusive at the best without the leadership of my daily supervisor Katharine N. Farrell (Kate). I do thank Prof. Daniel Bromley for early-stage reflections on my manuscripts, which later on would evolve in the discussion chapters of my dissertation. Even when he thought my arguments were half-baked and sometimes empty, he encouraged me to work them out and get them more or less rounded out. It was another great stroke of luck for me to have got the support of Prof. Eduardo Ramos and Prof. Wolfgang Bokelmann during the last stage of my PhD, including their collaboration as evaluators.

This research would have been impossible without the involvement, support and guidance of two exceptional women: Katharine N. Farrell (Kate) and Anne MacKinnon. They were demanding, insightful, but above all, extraordinarily helpful in their advice and guidance during the whole process. Academically, this work would never have come to fruition if it were not for the involvement of Kate when I was about to drop the PhD after three years working alone. Most personally, Anne proved to be a person of great human qualities for continuously feedback and proof-reading, and when necessary proposing rewrites of complete paragraphs of this book. I cannot but express my gratitude to both of you for everything you have done for me, including your attention to my overall well-being during my time in Berlin.

At the Division of Resource Economics, I would like to express my special gratitude to Sigrid Heilmann, Ines Jeworski, and Renate Judis for their patience and support since I came here for the first time. In addition, I would like to thank my colleagues and friends at the division, including those who never had the time to talk to me and discus my ideas, but overall those who gave moral support during my stay at Humboldt University: Sergio Villamayor-Tomas, Oscar Schmidt, Lars Berger, Jens Rommel, Melf-Hinrich Ehlers, Alexander Perez, Yorcelis Cruz, Vikram Patil, and Keerthi Kiran. In particular, Ranjan Ghosh has been the finest intellectual companion and friend that an apprentice like me could ask for.

I would not feel satisfied without offering a couple of lines to the people from the countryside in Nicaragua, those who are victims of whatever injustice in this world. I feel honoured to be one of them and I would like to offer my most sinviii Acknowledgments

cere apologies to them in case I was not the best person to represent their concerns in the academic community while doing my PhD. I am particularly indebted to the small and medium size forest owners from Nueva Segovia who have placed their trust in my intellectual capabilities to study their daily problems regarding the use and management of forest resources in their communities. I would have loved to have the opportunity to dig into the plausible answers to their forest-related problems instead of limiting myself solely to understanding and explaining what is going on in the upland pine forest of Nicaragua. I am afraid they will challenge the content of this book, arguing that most of the insights I am raising here are evident to the people living in the forest and their proximity, who do not need a PhD to understand these issues.

In this challenging and lonely period of my life, my family deserves special thanks and I would like to dedicate this work to them: My parents †Mr. Mario Aráuz and Mrs. Leonor Torres, my sisters Elizabeth Aráuz, Diana Aráuz, Mariela Aráuz, my brave brother Noel Aráuz (José), my beloved son Mariño Aráuz, my clever nephew Edwin Aráuz, my sweet niece Sofia Cantillo, and my girlfriend Raquel Téllez. Thank you for your extraordinary patience, loving support, and comprehension during all these years of absence. This also includes my guest family in Atlanta, USA: James C. Brown, Barbara Brown, Diane Dalton, Crystal Izquierdo, and William C. Brown – they have all being exceptionally supportive at every stage of my PhD, in particular when I had to travel to my home country. I am so glad our roads have crossed each other's.

Financial support for this work came from the German Academic Exchange Service (DAAD) and is gratefully acknowledged. All remaining errors are, of course, my sole responsibility.

Berlin, April 10<sup>th</sup> 2015

Mario Alberto Aráuz Torres

#### Zusammenfassung

Die Pinienwälder im Nordosten Nicaraguas, insbesondere in der Region Nueva Segovia, sind die weltweit südlichsten Wälder ihrer Art. Sie markieren eine ökologische Übergangszone im Zentrum Mittelamerikas und sind damit Teil eines eigenständigen international anerkannten Bioms. Schon seit langer Zeit vor der Kolonialisierung durch Europa sind sie bis heute eine wichtige Ouelle für Nahrung und andere materielle Ressourcen für die dort lebende Bevölkerung. Es gab vielfältige institutionelle Regeln, wobei sich insbesondere während bewaffneter Konflikte eine de facto anarchische Selbstregulierung lokaler Waldnutzer etablierte. Entwaldung und Waldschädigung sind ein seit langem existierendes und bis heute stark zunehmendes Problem in der Region. Um die Jahrtausendwende initiierte die Regierung Nicaraguas einen Prozess institutioneller Reformen. Im Zuge der Reformen wurde ein neues Waldschutzgesetz verabschiedet, das u. a. die Nutzung der Waldressourcen formal stark einschränkt und die Etablierung neuer Überwachungsbehörden vorsieht. Dennoch wurde die Abholzung der Pinienwälder Nueva Segovias trotz dieser Anstrengungen uneingeschränkt fortgesetzt.

Die vorliegende Arbeit versucht zu erklären, warum die Unvereinbarkeit zwischen der am Waldschutz orientierten formalen Gesetzgebung auf der einen Seite und den informellen, auf eine Sicherung des Lebensunterhalts ausgelegten lokalen Institutionen auf der anderen Seite jegliche Anstrengungen für eine nachhaltige Waldnutzung verhindert. Die empirische Analyse basiert methodisch sowohl auf umfangreichen Feldstudien in der Region Nueva Segovia als auch auf einer Auswertung der Geschichte der Waldbewirtschaftung der Region, einschlägiger Gesetze sowie wirtschaftlicher und demographischer Daten und Wald-Statistiken. Die zahlreichen Verstöße gegen bestehende Vorschriften, die die vorliegende Arbeit aufzeigt, sind nicht nur Ausdruck der Notwendigkeit, einen minimalen Lebensunterhalt zu sichern. Darüber hinaus sind sie eine Form politischen Widerstands gegen ein institutionelles System, das den Bedürfnissen traditioneller lokaler Waldnutzer konträr entgegensteht.

Aus der vorliegenden Analyse der aktuellen Probleme der Waldbewirtschaftung in Nueva Segovia leiten sich eine Reihe konkreter Politikempfehlungen für eine Reform der bestehenden Waldregulierung in der Region ab. Ein Hauptziel einer solchen Reform sollte der Versuch sein, die formalen Institutionen schrittweise sowohl mit dem Ziel des Waldschutzes als auch mit den Bedürfnissen und Alltagspraktiken der lokalen Bevölkerung in Einklang zu bringen. Die vorliegende Arbeit kann zur Gestaltung dieser institutionellen Anpassung einen wichtigen Beitrag leisten.

#### **Abstract**

The temperate pine forests located in the north western corner of Nicaragua, mainly in the region of Nueva Segovia, are the most southerly of their type in the world. They mark an ecologically distinct transition zone in the middle of Mesoamerica and are, in their own right, an internationally relevant biome. In addition, they have long served, before, during and after the European colonial period, as an important source of food and material resources for people living in their proximity. The regulation of their use has taken many forms, including several recent periods of *de-facto* self-government, and anarchy, when armed conflict was the dominant 'governance' form in the region. Deforestation and forest degradation in the region are substantial and ongoing. At the turn of the millennium the government of Nicaragua initiated a major process of institutional reform, involving the establishment of new laws, mainly regarding different forms of use prohibition, and new monitoring authorities, in an effort to halt deforestation and ensure the protection of these forests. However, deforestation has continued.

This research documents and reviews the incompatibilities between the conservation oriented logic of the institutions established under these new laws and the local subsistence oriented use of the forest. This review is based on extensive empirical field work conducted in Nueva Segovia, including both direct observation and semi-structured interviewing, and detailed reviews of the history, relevant laws, economic and demographical data and forest statistics for the region and the country. Employing principles drawn from both New and Classical Institutional Economics, this study proposes that an important factor contributing to the continuing deforestation in the region is a clearly observable conflict between the official forest management rules of the Nicaraguan government, which prohibit use of the forest, and the rules-in-use in the local communities, whose livelihoods depend on making use of the forests and their resources. The study categorizes continuing local forest use, in contravention of existing regulations, as a form of political resistance to regulations that literally prohibit people from making any living from the forest.

The study sets out to develop a reasonable picture of the economic logic and requirements of the local individuals engaged in forest resource exploitation. The investigation concludes with a set of concrete recommendations for how existing forest regulation institutions in the Nueva Segovia region could be revised, step-by-step, over time, in order to being them more directly in line with the daily practices that can reasonably be expected in the region, while still maintaining due regard for internationally established criteria regarding forest conservation and protection.

### **Table of Contents**

A	ckn	owle	dgments	.vii
Z	usar	nme	nfassung	ix
A	bstr	act		X
T	able	of C	ontents	xi
Li	ist o	f Tal	oles	. XV
Li	ist o	f Fig	ures	xvi
Li	ist o	f Ab	breviations	xvii
1	In	trod	uction and problem statement	1
	1.1		orestation and forest degradation in Nueva Segovia as an itutional problem	2
	1.2	The	research objectives and research questions	4
	1.3	The	structure of the analysis	5
2	A	theo	retical framework for understanding the social causes of	
	de	efore	station and forest degradation	. 13
	2.1	Ove	erview	. 13
	2.	1.1	The bargaining theory of institutional change	. 15
	2.	1.2	Deforestation and forest degradation as a nature-related transaction	. 19
	2.	1.3	Institutional analysis applied to common pool resource management and its relationship to context	. 24
	2.2	_	plaining how the underlying concepts describe the work presented the dissertation.	. 27
3	L	ogic (	of inquiry and method	. 29
	3.1	Res	earch strategy	. 29
	3.2	Res	earch phases	.33
	3.	2.1	Preparatory phase	. 33
	3.	2.2	Field phase	. 34
	3	2 3	Data processing phase	35

	3.3	Res	earch method	35
	3.	3.1	Semi-structured face-to-face interviews	36
	3.	3.2	Document data	37
	3.	3.3	Focus groups	38
	3.4	Dat	a reduction techniques	40
	3.5	Dat	a analysis techniques	43
	3.6	The	case study approach	45
	3.	6.1	The sampling strategy	46
	3.	6.2	A holistic case design	47
4		-	g the case study scene: The action arena for forest policy in	
	N	ueva	Segovia	49
	4.1	Ger	neral characteristics of land and population	50
	4.2	Lan	d tenure in Nueva Segovia	55
	4.3	Lan	d use in Nueva Segovia	57
	4.4	An	overview of the forest sector in Nueva Segovia	59
	4.	4.1	Origin and distribution of the genus Pinus (Pinaceae)	61
	4.	4.2	The upland pine forest and its contribution to local livelihoods	62
	4.	4.3	Change in forest cover	66
	4.5	For	est policies	68
	4.	5.1	Policy reforms, interventions, and investments	70
	4.	5.2	Agencies implementing land and forest policies	72
	4.6	Peo	ple-land-forest relationship in Nueva Segovia	72
	4.	6.1	Small forest owners	75
	4.	6.2	Medium size forest owners	76
	4.	6.3	Large forest owners	77
	4.	6.4	Forest owners' associations	80
	4.	6.5	Lumbermen or loggers	81
	4.	6.6	Transformation enterprises	82
	4.	6.7	Furniture makers	84
	17	Cor	aclusions	85

5	The institutional and political context of Nicaragua in relation to			
	la	nd a	nd forest: A historical perspective	87
	5.1	Unc	lerstanding institutions	88
	5.	1.1	The institutional and political context in Nicaragua regarding land and forest before the colonial period	91
	5.	1.2	The institutional and political context in Nicaragua regarding land and forest during the colonial period: 1522-1820	93
	5.	1.3	The institutional and political context in Nicaragua regarding land and forest since independence until the war of Sandino: 1821-1935	96
	5.	1.4	The institutional and political context in Nicaragua regarding land and forest during the dynasty of the Somoza's family: 1936-1979	99
	5.	1.5	The institutional and political context in Nicaragua regarding land and forest during the Sandinista Revolution: 1979-1990	102
	5.	1.6	The institutional and political context in Nicaragua regarding land and forest since the Sandinistas electoral defeat to the present: 1991-2013	106
		5.1. 5.1. 5.1.	6.2 Neoliberal governments 1997-2006	109
	5.2	Con	clusions.	114
6	No	etwo	rk of adjacent action situations in the forest sector of Nueva	
	Se	egovi	a	117
	6.1	Ove	rview	117
	6.2	Unp	backing the network of adjacent action situations	119
	6.2	2.1	Illegal logging (AS2)	119
	6.2	2.2	Land conversion for agriculture (AS3)	122
	6.2	2.3	Abandonment of forest areas (AS4)	125
	6.2	2.4	Market incentives for agricultural products (AS5)	126
	6.2	2.5	Stagnancy of the forest industry (AS6)	129
	6.3	Exte	ending the network of adjacent action situations	130
	6.4	Linl	king the action situations	131

6.5	Conclusions	. 133
7 L	earning from flawed institutions in need of transition: The case of	
	e law for banning logging, harvesting and trading forest	
re	esources (Law No. 585)	. 135
7.1	Rule creation	. 136
7.2	Rule enforcement	. 137
7.3	Rule suspension	. 141
7.4	Compatibility of formal and informal rules	. 144
7.5	Reasonable alternatives	. 147
7.6	Restriction of local actors to short-term view	. 149
7.7	Looking for institutional fit in forest legislation	. 153
7.8	Conclusions	. 159
8 G	eneral conclusions	. 163
8.1	Empirical findings	. 163
8.2	Theoretical implications	. 166
8.3	Policy insights	. 169
Refer	ences	.173

### **List of Tables**

Table 1-1: Overview of chapters9
Table 3-1: The logic of inductive, deductive, and abductive research
strategies
Table 3-2: Research phases and specific activities
Table 3-3: Overview of the interview process
Table 3-4: Overview of discussion groups
Table 3-5: The coding process in inductive analysis
Table 4-1: Ecological-climatic zones in Nueva Segovia
Table 4-2: Figures of population in Nueva Segovia by municipality in 201254
Table 4-3: Land tenure in Nueva Segovia
Cable 4-4: Figures on land classification, forest cover and land use in
Nueva Segovia by municipality in 201359
Table 4-5: Figures on forestry in the uplands of Nueva Segovia by
municipality in 201363
Table 4-6: Actors participating in forest-related activities in Nueva Segovia74
Table 5-1: Scott's three pillars of institutions
Table 5-2: Chronology of major executive action and legislation on land
reform and forest management 1979-1990104
Table 5-3: Chronology of major executive action and legislation on land
reform and forest management 1990-1996108
Table 5-4: Chronology of major executive action and legislation on land
reform and forest management 1997-2006110
Table 5-5: Chronology of major executive action and legislation on land
reform and forest management 2007-2013
Table 6-1: Characteristics of the permits
Cable 6-2: Expansion of agricultural frontier in Nueva Segovia since 1952 123
Table 7-1: Trajectories of the law for banning logging, harvesting and
trading forest resources (Law No. 585).

## **List of Figures**

Figure 2-1: The Insti	tutional Analysis and Development (IAD) framework	26
Figure 3-1: Inductive	e and deductive thinking in qualitative analysis	30
Figure 3-2: An exam	ple of data reduction	42
Figure 3-3: Compone	ents of data analysis: An interactive model	44
Figure 4-1: Study reg	gion map	51
Figure 4-2: Land use	e in Nueva Segovia in 2013 according to IV CENAGR	О.
land use	categories	58
Figure 4-3: The distr	ribution of the genus Pinus (Pinaceae) in the Americas	62
Figure 4-4: Variation	ns of forest cover in Nueva Segovia, figures from	
1961 to 2	2013, data in ha	67
Figure 6-1: Forest re	source use in Nueva Segovia 2000-2013, data in m <sup>3</sup>	120
Figure 6-2: Coffee pl	lantations in Nueva Segovia, figures from 2000-2013,	
data in h	a	127
Figure 6-3: Network	of adjacent action situations in the forest sector from	
Nueva S	egovia, Nicaragua	133
Figure 7-1: Buffer st	rip set up by the law for banning logging, harvesting	
and tradi	ing forest resources (Law No. 585) in Nueva Segovia	139
Figure 7-2: Develop	ment of rules in the forest sector of Nueva Segovia	146
Figure 7-3: Action a	renas of forest resource uses in Nueva Segovia	
during th	ne last periods of government	159
	forcing mechanisms of institutional change in the	
forest see	ctor from Nueva Segovia	165

#### List of Abbreviations

ADEPROFOCA Forest Owners Association from the Municipality of Dipilto

AID Agency for International Development ALBA Bolivarian Alternative for the Americas

ALN Nicaraguan Liberal Alliance

AMUNSE Municipalities Association of Nueva Segovia

APROFOSC Forest Owners Association from the Municipality of Santa

Clara and San Fernando

AS Action Situations

CECOFOR Central of Forest Cooperatives from Nueva Segovia

CLR Coffee Leaf Rust

CNRC National Commission on the Review of Confiscations

CIE Classical Institutional Economics

CIM Indigenous Community from the Municipality of Mozonte

CODEFOR Regional Forest Commission from Nueva Segovia

CONAFOR National Forest Commission
CORFOP People's Forest Corporation
CORNAP People's National Corporation
CSJ Supreme Court of Justice

EU European Union

FAO Food and Agriculture Organization of the United Nations

FMGPs Forest Management General Plans FONADEFO National Forest Development Fund FSLN Sandinista National Liberation Front

GDP Gross Domestic Product GONIC Government of Nicaragua

Ha Hectares

IMFInternational Monetary FundINANicaraguan Agrarian InstituteINAFORNational Forestry Institute

INETER Nicaraguan Territorial Studies Institute
INRA Nicaraguan Institute of Agrarian Reform
IoS Framework
IPES Institutions of Sustainability Framework
International Payment for Ecosystem Services

Km Kilometres

MAGFOR Ministry of Agriculture, Forest and Animal Husbandry MARENA Ministry for the Environment and Natural Resources

MEC's Municipalities Environmental Commissions
MFMPs Minimum Forest Management Permits
MIFIC Ministry of Promotion Industry and Trade

NAAS Network of Adjacent Action Situations
NGO's Non Governmental Organizations
NIE New Institutional Economics

NS Nueva Segovia Region

NTON Nicaraguan Obligatory Technical Norms for Forest Man-

agement

OCI Office for Quantifications of Indemnifications

OTPs On-farm Timber Permits
OTR Rural Titling Office

PLC Liberal Constitutional Party
PLI Independent Liberal Party
PLN Liberal Nationalist Party
PFN National Forest Programme

REDD United Nations Collaborative Programme on Reducing

Emissions from Deforestation and Forest Degradation

REDD+ United Nations Collaborative Programme on Reducing

Emissions from Deforestation and Forest Degradation (including conservation, protection of biodiversity, forest man-

agement and carbon sequestration)

RNF National Forest Registry

SAPs Structural Adjustment Programs SEP Strategic Environmental Plan

SNAF National Forest Service

SNV Netherlands Development Organization

TCE Transaction Cost Economics
UNO National Opposition Union
USA United States of America

USAID United States Agency for International Development

UTR Urban Titling Office

WB World Bank